

UNSTOPPABLE SELLING™



WHAT IS STOPPING YOU?

As sales professionals we have an opportunity to truly help others. In fact, that is our real job. The “sale” is a secondary benefit of creatively applying our resources to help others to accomplish their goals.

Unstoppable Selling™ gets at the heart of what drives sales performance. It helps us to identify and re-write the beliefs that are stopping us so that selling becomes fun and a source of great personal satisfaction.

WHAT WE WILL EXPLORE

1. Why telling the truth is our most powerful sales “technique”.
2. The powerful role beliefs play in predicting sales performance.
4. The principles associated with being unstoppable.
4. Your “head trash”—those beliefs that stop you from selling.
5. New beliefs that will unleash your passion for selling.

OUTCOMES

Increased Sales: Adopting new beliefs will inspire you to take action leading to better results.

Greater Satisfaction: Knowing that selling does not have to mean selling yourself...or your customer...out.

Being Unstoppable: Feeling pumped up and excited—ready to get back “at it” with renewed enthusiasm.

FORMATS

- Keynote • ½ day & full day sessions • 2-day retreat • On-going coaching



What would be possible if you were unstoppable?

DILLONMARCUS
EXECUTIVE RETREATS